

**EVERGREEN HURRICANES SWIM TEAM  
BOARD OF DIRECTORS MEETING  
11 OCTOBER 2010**

1. **CALL TO ORDER:** The meeting was called to order by Jeff Armstrong. Members present: Jeff Armstrong, Lisa O'Hearn, Bill Coughlin, Tracy Collins, Monique Urban Guest - Susan Kramer.

Jeff reported that Keith would not be present due to recovery from a shoulder procedure and Kurt would not be present because of Ann's mother's hospitalization.

2. **APPROVAL OF THE AUGUST MINUTES:** Bill moved to approve the minutes as clarified by Susan Kramer and the motion was seconded by Jeff.

3. **OLD BUSINESS:** The issue of reimbursement of background check fees will be postponed till next meeting. Jeff reports that USA Swimming has not chosen a vendor and is still taking bids. We have paid for officials in the past, but there is concern because some have quit officiating during the first year. Jeff and Kurt have discussed reimbursing fees in the 2<sup>nd</sup> year for both years 1 and 2. The official would pay for the first year. Current fee is \$57.

A. The issue of a Grievance Committee was tabled until Keith's return at the next meeting.

B. Financials: Please refer to all financial specifics in the secretary's notebook. Jeff reports that the Financials all look good. The numbers will look different this year because of no trimester payment option. There are no meet totals as yet. Profit will be around \$3000. Concessions made little because of large purchases of inventory.

C. Lisa reported that she and Susan Kramer met with Heartland Payment Systems, a new Credit Card vendor. Their representative said that our current vendor's statement "is a joke", due to confusing hidden fees. Lisa further reported that we have an approximate income annually of \$150,000, including \$120,000 in club fees and \$30,000 in meet fees. Given these amounts, the yearly fees with Heartland would total around \$4750. Credit or Debit cards can be used. Automatic billing and credit card payments would be available. The liability issue with the current system would be eliminated with this new vendor. Currently credit card numbers are kept at Jenny Goldman's home, which is not ideal. Heartland would provide a secure system for credit card numbers. The current vendor, Elavon, is confusing and fees vary greatly on the statement from month to month. Lisa reports that another option is Credit Payment Solutions, which she will look in to. Lisa will check to see if we are under contract with the present vendor. Processing fees of \$4750 would result in a \$75 charge per family, if we want to pass the expense along in registration fees. Lisa would like to have something in place by January.

D. Bill reported on the Active.com software which would provide on-line payments as well as on-line registration for similar processing fees. Bill will set up a webinar with the company with Lisa, Jeff and Susan to attend.

#### 4. **NEW BUSINESS:**

A. Coaches report:

1. Team Size: As of today 93 swimmers; Cat 1 = 25; Cat 2 = 25; Cat 3 = 14; Cat 4 = 24; Cat 5 = 5.

B. Jeff will be out of town at the OTC with Leuxie from 10/28 - 10/30. He will also be at the Minnesota meet with Leuxie from 11/11 - 11/14. The other coaches will be here to cover practices.

C. Next Meet: Is the MACS meet on 10/15 - 10/17. We have 81 swimmers entered. Relay meet at DU is 10/24. The Sopris meet is 11/20 - 11/21. The hotel information will stay on the blog until 10/25.

E. Team Social: Bill will reserve the pool and room at Wulf on 12/12/10 from 4:30 - 6:30. Becky will get a lifeguard scheduled. It was discussed and decided that we would not ask the families for donations for the party.

F. Background screening will be tabled until the next meeting when Kurt and Keith are present.

5. **NEXT MEETING:** The next BOD meeting will be Monday, November 8th, 5:00pm - 6:30pm at Wulf.

6. **ADJOURN:** The meeting was adjourned at 6:15 pm.